



BUSINESS PROFILE

Business portion is only available until April 1, 2010
Bees and equipment auction scheduled for May 15, 2010, 10:00 am
([See Beekeeper Retirement Auction link](#))

at site:
1029, Twp Rd 6-4
Pincher Creek, Alberta

Registered owners: Robert and Karen Lyons (Lyons Apiary)

Type of business: Apiary (Honey farm)

Business location: 1029, Twp Rd 6-4 Pincher Creek, Alberta

Service area: Southern Alberta, Southeastern British Columbia and numerous international visitor sales as recorded at the farm.

Land: 9.96 acres

Honey house: 20' X 24' Cedar log siding front and back, asphalt shingle covered.

Total gross sales average in last 3 years: \$39,000.
(The business has more room for further growth and expansion.)

Average inventory and equipment included in asking price:

Current honey inventory: 4000 LBS offered to potential Buyer @ \$1.50 / LB (adjusted to possession day) Honey currently retails for \$3.75 / LB

Other inventory: Labels & containers (adjusted to possession day).

Bees: \$6500

25 hives, 72 supers, complete honey extraction line: 20 frame extractor, sump, honey tank, pump and all the necessary equipment: \$10,000

Good will: Proven lists of markets value included in overall asking price

Approximate fixed costs for the business: \$5000 / year

Last 6 years of Honey sales:

YEAR	NO. OF HIVES	HONEY PRODUCED	PRODUCTION PER HIVE	GROSS INCOME	EXPENSES	NET	AT THE DOOR SALES
2003	89	12,550 LBS	141 LBS	\$32,660	\$7542	\$25,118	\$14,041
2004	86	8975 LBS	104 LBS	\$33,575	\$7469	\$26,106	\$13,855
2005	95	19,070 LBS	201 LBS	\$33,995	\$9651	\$24,344	\$13,400
2006	100	26,280 LBS	262 LBS	\$47,202	\$9382	\$37,820	\$13,780
2007	28	1890 LBS	82 LBS	\$29,104	\$4530	\$24,574	\$14,988
2008	20	1330 LBS	66 LBS	\$39,528	\$4019	\$35,509	\$16,953

Taxes for the business and residence: \$1860.82 / 2009

Asking price for business, bees, equipment and acreage with home: \$549,000.00 Gst: Is applicable on the business portion and part of the land, gst number is recommended for the purchase (Home and 1/2 hectare are exempt from gst)

- The current state of the hives includes a full replacement of Queens and there was no extraction in 2009
- The expected average hive production per year is around 125 LBS per hive
- The current sales market should handle about 15,000 LBS per year and will expand
- Door sales are increasing each year
- Size of operation can be expanded
- Out of area marketing includes, craft sales and farmer's market locations
- Solid stable base of front door sales
- Extensive range of proven markets
- Well maintained beautiful setting for this business venture
- Operated for 36 years